

FOR IMMEDIATE RELEASE

Capstone Advises Ongoing Operations on Acquisition of Teneros

Capstone Strategic, Inc., a growth engineering firm providing external growth strategy and advisory services, announced today that Ongoing Operations of Hagerstown, MD, the nation's leading business continuity Credit Union Service Organization, has acquired Teneros, Inc., of Mountain View, CA, a High Availability and Disaster Recovery solution provider for Microsoft® Exchange. At the time of the sale, Teneros provided services to roughly 250 organizations, including credit unions. Capstone advised Ongoing Operations in this transaction.

The acquisition will support Ongoing Operations' primary objective – to keep its clients' systems and member communication channels up and running. It will provide Teneros' clients with continuity expertise and support leading to enhanced technical service and disaster recovery solutions.

“Capstone is delighted to have helped to bring together these two industry leaders to serve the needs of their current and future customers. With its unique partnership approach to client support and leading position in the industry, Ongoing Operations is the right company to boost Teneros' outstanding capabilities,” said Capstone's Managing Director John Dearing. Teneros, in turn, will offer Ongoing Operations' clients an added level of innovation, security, and reliability.

Ongoing Operations' President Kirk Drake added, “This is a real opportunity for us to gain world-class Microsoft® Exchange expertise, to further develop Teneros, and to deliver the highest level of service to our clients.”

ONGOING
OPERATIONS

of Hagerstown, Maryland

has acquired

TENEROS[™]

of Mountain View, California

Buyer advised by

CAPSTONE
The Growth Engineers®

About Capstone

Capstone Strategic, Inc. provides middle-market consulting and advisory with an emphasis on external growth, specifically mergers and acquisitions. Capstone utilizes a proprietary process to provide exceptional service to clients across a broad range of industries, domestically and internationally. Capstone is headquartered in Washington, DC. Capstone specializes in advising privately held and family-owned companies with transactions or revenues in the range of \$25-300 million in revenue. For more information about Capstone and its growth strategy and advisory capabilities, please visit www.capstonestrategic.com.

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